



# JMYS

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**IT'S YOUR CHOICE:** JMYS believes that YOU should select both the boat you want AND your boat broker. We are your advocate.

**PERSONAL ATTENTION:** Our team provides individualized service and worldwide representation for buyers and sellers.

**PROFESSIONAL:** Our sales team brokers are licensed as required in CA and/or FL, and all are members of their regional yacht broker association with a code of ethics.

**PURCHASING:** JMYS has developed comparison spread sheets and uses sales history data to determine real market value. With your offer accepted, JMYS creates a proprietary time-line agenda to insure your transaction stays on track. After closing we will spend time coaching aboard your boat improving your confidence so you can take off and enjoy cruising.

**SELLING:** JMYS prepares a marketing plan to differentiate your boat from the competition. We write up accurate specifications and use photos, video, plus digital marketing, including social media to create a strong internet presence to promote your yacht.

### JMYS, the Trawler Specialists!



**EXPERIENCE:** Our expertise is balanced between new build construction and used trawlers. As active boaters we offer our clients unequalled product knowledge. Our sales team is very familiar with custom trawlers made of fiberglass, aluminum and steel. We are also well versed on the attributes of the most popular production trawler and tug brands such as: Albin, Alaskan, All Seas, American Tug, Back Cove, Beneteau Swift, Bering, Camano, Cantiere Delle Marche, Cape Horn, DeFever, Delta, Diesel Duck, Eagle, Eastbay, Fathom, Fleming, FPB, Grand Banks, Great Harbour, Greenline, Hatteras, Helmsman, Hinckley, Horizon, Inace, Integrity, Jefferson, Kadey-Krogen, Kanter, Kristen, Krogen Express, Legacy, Lord Nelson, Mainship, Marlow, MJM, Monk, Pacific Seacraft, Pacific Trawlers, Palm Beach, Ranger Tugs, Royal Passagemaker, Sabre, Seahorse, Selene, Navigator, Nordhavn, Nordic Tug, Northern Marine, North Pacific, Northwest, Ocean Alexander, Offshore, Outer Reef, President, Real Ships, Sabre, Sundowner, Trawler Cats, Vripack, Willard and Zimmerman.

**HANDS ON:** We enjoy working closely with owner operator couples and can help introduce you to the trawler lifestyle.

**PROMOTION AND EDUCATION:** We have an expanding library of YouTube videos profiling our brokerage listings, interviews and demonstrating important trawler skills. Jeff is the instructor for the Offshore Cruising video series available through Boaters University. We are active on Facebook, Instagram, Twitter and YouTube.

**ON THE GO:** The JMYS mobile brokerage business model sends our team across the country and literally around the world.

For the most current information on our listings and activities, please visit [www.JMYS.com](http://www.JMYS.com). Australia | California | Florida | Washington © 2020



Christopher Bruce



Elle Conwell



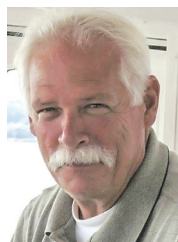
John Hoffman



Kelly Libby



Jeff Merrill, CPYB



Greg Mustari, CPYB



Andy Nemier



Rob Piwowarczyk