## Fabulous Forties - by Jeff Merrill

The perfect passage maker? For over 15 years the team at Nordhavn has been working to create the ideal long-range power cruiser, and many couples believe our Nordhavn 40 is right on the mark!

The current brokerage market is particularly ripe with excellent deals available on Nordhavn 40s. In July 2003 alone, three purchases of existing Nordhavn 40 listings have gone through our offices. The brokerage section of the Nordhavn website is a great resource to frequent as each of our three U.S. offices has at least two Nordhavn 40s for sale. There has never been a better time to comparison shop, and with several 40s available it is clearly a buyer's market.

All of these Nordhavn 40s have been carefully maintained and actively cruised. In several cases the boats are for sale because the owners have ordered new, larger Nordhavns. Every 40 we have listed includes an incredible cruising package typically outfitted with such equipment as stabilizers, wing engine, generator, air conditioning, dinghy and outboard, nav/com electronics and an assortment of brand name appliances and tasteful interior decorations.

Our 2001-2002 company-sponsored circumnavigation,

Around the World, in a stock Nordhavn 40 is a testament to this mighty vessel's capabilities. Her rugged commercial looks perfectly reflect her built-in ability to cross thousands of miles of ocean uninterrupted. Inside she boasts a beautiful luxury yacht finish with varnished teak and light white laminates. The 40 is certainly a popular choice by cruising couples who wish to travel far without sacrificing the comforts of home.

Keep in mind that a brokerage Nordhavn 40 has already been outfitted and commissioned and is ready to go. You may want to make some changes or modifications, but these boats are ready to take off now. Hey, why not buy one of these excellent yachts and join us next summer on the Nordhavn Atlantic Rally from Florida to the Mediterranean?

Nordhavns are legendary for holding their resale values and the 40 is no exception, but if you have a budget that will enable you to spend somewhere in the \$400,000s we might just have the right boat for you. If you are looking for a modern, long-range cruiser that incorporates all of our latest ocean crossing design features, please contact one of our three sales offices directly so that we can discuss the opportunities available for you to have your own "Fabulous Forty".

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